



Invoice No.: IND-1016-0005

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 3/20/17
Order Number: 0017544779
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID:	23-2868660
Contract Period:	10/1/2016 - 9/30/2017
Contract Amount:	\$2,250,000.00
Contract Number:	17466
Date of Services:	2/1/2017 -2/28/2017
Payment requested for:	Real Alternatives, Inc.
Description of Services and Total Paid:	\$163,659.14
See attached detailed charges required by ISDH program	
Project Code:	N/A
Activity Code:	N/A



Vendor's signature



Date



STANDARDS FOR
EXCELLENCE

Accredited under the
Pennsylvania Association
of Nonprofit Organizations'
Standards for Excellence

7810 Allentown Boulevard, Suite 304, Harrisburg, PA 17112
717-541-1112 (V) 717-541-9713 (F)

www.RealAlternatives.org * www.LoveFacts.org * www.ConcernedParents.com

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2016 - September 30, 2017

Expense Type	Budget Category	Expense Detail	Budgeted Cost	Actual Cost Feb-17	Actual Expenses YTD-Feb 2017	Remaining Cost Mar 2017 to Sep-2017
Administrative	Salary	President & CEO	\$55,000.00	2,383.82	13,706.62	\$41,293.38
Administrative	Salary	VP of Administration	\$20,000.00	1,488.95	8,468.94	\$11,531.06
Administrative	Salary	Assistant Director of Finance	\$0.00	\$0.00	-	\$0.00
Administrative	Salary	Senior Accountant	\$6,000.00	\$688.96	3,493.25	\$2,506.75
Administrative	Salary	Junior Accountant	\$0.00	\$0.00	-	\$0.00
Administrative	Salary	Bookkeeper	\$2,000.00	\$34.28	347.72	\$1,652.28
Services	Salary	VP of Operations	\$40,000.00	\$1,124.84	7,449.81	\$32,550.19
Services	Salary	Indiana Services Director	\$40,000.00	\$0.00	-	\$40,000.00
Services	Salary	Services Coordinator	\$10,000.00	\$417.38	2,236.28	\$7,763.72
Services	Salary	Services Assistance	\$7,500.00	\$234.07	1,635.04	\$5,864.96
Services	Salary	Billing Coordinator	\$5,000.00	\$126.36	767.52	\$4,232.48
Services	Salary	Service Provider Approval	\$2,000.00	\$0.00	56.16	\$1,943.84
Services	Salary	Service Provider Monitoring	\$3,000.00	\$0.00	48.78	\$2,951.22
Services	Salary	Hotline Counselor	\$2,000.00	\$103.30	535.25	\$1,464.75
		Subtotal	\$192,500.00	\$6,601.96	\$38,745.37	\$153,754.63
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$5,000.00	\$346.47	1,429.47	\$3,570.53
Services	Fringe	Payroll Taxes	\$9,000.00	\$149.07	668.75	\$8,331.25
Administrative	Fringe	Workers' Comp	\$500.00	\$18.25	101.67	\$398.33
Services	Fringe	Workers' Comp	\$500.00	\$14.93	83.19	\$416.81
Administrative	Fringe	Pension	\$2,500.00	\$130.68	684.24	\$1,815.76
Services	Fringe	Pension	\$2,000.00	\$44.82	293.69	\$1,706.31
Administrative	Fringe	Employee Group Ins	\$14,000.00	\$757.36	3,987.67	\$10,012.33
Services	Fringe	Employee Group Ins	\$10,000.00	\$301.97	1,586.71	\$8,413.29
		Subtotal	\$43,500.00	\$1,763.55	\$8,835.39	\$34,664.61
Administrative	Travel	Travel/Lodging	\$500.00	-	20.53	\$479.47
Services	Travel	Travel	\$10,000.00	\$151.63	844.83	\$9,155.17
		Subtotal	\$10,500.00	\$151.63	\$865.36	\$9,634.64
Administrative	Supplies	Office Expense	\$31,000.00	\$111.83	1,512.26	\$29,487.74
Administrative	Supplies	Computer Resources/Upgrades	\$15,000.00	\$0.00	-	\$15,000.00
Services	Supplies	Client Education Materials	\$20,000.00	\$4,500.00	4,506.00	\$15,494.00
Services	Supplies	Pregnancy Test Kits	\$5,000.00	\$566.80	2,158.20	\$2,841.80
		Subtotal	\$71,000.00	\$5,178.63	\$8,176.46	\$62,823.54
Administrative	Contracts	Accounting/IT/Legal consulting	\$10,000.00	\$153.92	727.93	\$9,272.07
Administrative	Contracts	Auditing	\$4,000.00	\$229.51	1,278.83	\$2,721.17
Administrative	Contracts	Copier Service Contracts	\$750.00	\$29.15	236.55	\$513.45
Services	Contracts	Client Service Providers	\$1,809,500.00	\$152,027.75	768,217.83	\$1,041,282.17
Services	Contracts	Meetings/Seminars/Conference	\$7,000.00	\$0.00	-	\$7,000.00
Services	Contracts	Services Advertising	\$0.00	(\$4,500.00)	-	\$0.00
Services	Contracts	Services Database Consulting	\$15,000.00	\$807.50	1,466.25	\$13,533.75
		Subtotal	\$1,846,250.00	\$148,747.83	\$771,927.39	\$1,074,322.61
Administrative	Other	Professional Development	\$2,000.00	\$0.00	665.15	\$1,334.85
Administrative	Other	Job advertising	\$500.00	\$119.98	133.48	\$366.52
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$10,000.00	\$74.65	836.09	\$9,163.91
Administrative	Other	Rent	\$40,000.00	\$699.35	3,912.23	\$36,087.77
Administrative	Other	Telephone Service	\$3,500.00	\$144.25	860.67	\$2,639.33
Administrative	Other	General Business Liability Ins	\$1,000.00	\$32.66	182.00	\$818.00
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$81.54	454.34	\$1,045.66
Services	Other	Toll Free Referral System	\$2,500.00	\$63.11	306.72	\$2,193.28
Services	Other	Contract Closeout Cost	\$25,000.00	-	-	\$25,000.00
		Subtotal	\$86,250.00	\$1,215.54	\$7,350.68	\$78,899.32
		Administrative	\$225,000.00	7,525.61	43,039.64	\$181,960.36
		Services	\$2,025,000.00	\$156,133.53	\$792,861.01	\$1,232,138.99
		Total	\$2,250,000.00	\$163,659.14	\$835,900.65	\$1,414,099.35

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2016-17

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Cost
Personnel		Feb-17	YTD-Feb 2017	Mar 2017 to Sep-2017
President & CEO	\$55,000.00	\$2,383.82	\$ 13,706.62	\$41,293.38
VP of Administration	\$20,000.00	\$1,488.95	\$ 8,468.94	\$11,531.06
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$6,000.00	\$688.96	\$ 3,493.25	\$2,506.75
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$2,000.00	\$34.28	\$ 347.72	\$1,652.28
Professional Development	\$2,000.00	\$0.00	\$ 665.15	\$1,334.85
Payroll Taxes	\$5,000.00	\$346.47	\$ 1,429.47	\$3,570.53
Workers Compensation Insurance	\$500.00	\$18.25	\$ 101.67	\$398.33
Pension	\$2,500.00	\$130.68	\$ 684.24	\$1,815.76
Employee Group Insurance	\$14,000.00	\$757.36	\$ 3,987.67	\$10,012.33
Job Advertising	\$500.00	\$119.98	\$ 133.48	\$366.52
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 107,750.00	\$ 5,968.75	\$ 33,018.21	\$ 74,731.79
Operating	Budgeted Dollars			
Accounting/IT/Legal Consulting	\$10,000.00	\$153.92	\$ 727.93	\$9,272.07
Postage/Shipping	\$10,000.00	\$74.65	\$ 836.09	\$9,163.91
Auditing	\$4,000.00	\$229.51	\$ 1,278.83	\$2,721.17
Travel/Lodging	\$500.00		\$ 20.53	\$479.47
Rent	\$40,000.00	\$699.35	\$ 3,912.23	\$36,087.77
Telephone Service	\$3,500.00	\$144.25	\$ 860.67	\$2,639.33
General Business Liability Insurance	\$1,000.00	\$32.66	\$ 182.00	\$818.00
Insurance-Directors & Officers	\$1,500.00	\$81.54	\$ 454.34	\$1,045.66
Office Expense	\$31,000.00	\$111.83	\$ 1,512.26	\$29,487.74
Computer Resources	\$15,000.00		\$ -	\$15,000.00
			\$ -	
Total Operating	\$ 116,500.00	\$ 1,527.71	\$ 9,784.88	\$ 106,715.12
Equipment	Budgeted Dollars			
Equipment Service Contracts	\$750.00	\$29.15	\$ 236.55	\$513.45
Total Administrative Expenses	\$ 225,000.00	\$ 7,525.61	\$ 43,039.64	\$ 181,960.36

**Actual Services Expenses
Indiana: Fiscal Year 2016-17**

Cost Category Personnel	Budgeted Dollars	Actual Expenses Feb-17	Actual Expenses YTD-Feb 2017	Remaining Cost Mar 2017 to Sep-2017
Vice President of Operations	\$40,000.00	\$1,124.84	\$ 7,449.81	\$32,550.19
Indiana Services Director	\$40,000.00		\$ -	\$40,000.00
Services Coordinator	\$10,000.00	\$417.38	\$ 2,236.28	\$7,763.72
Billing Coordinator	\$5,000.00	\$126.36	\$ 767.52	\$4,232.48
Services Assistance	\$7,500.00	\$234.07	\$ 1,635.04	\$5,864.96
Service Provider Approval	\$2,000.00	\$0.00	\$ 56.16	\$1,943.84
Service Provider Monitoring	\$3,000.00		\$ 48.78	\$2,951.22
Hotline Counselor	\$2,000.00	\$103.30	\$ 535.25	\$1,464.75
Payroll Taxes	\$9,000.00	\$149.07	\$ 668.75	\$8,331.25
Workers Compensation Insurance	\$500.00	\$14.93	\$ 83.19	\$416.81
Pension	\$2,000.00	\$44.82	\$ 293.69	\$1,706.31
Employee Group Insurance	\$10,000.00	\$301.97	\$ 1,586.71	\$8,413.29
Total Personnel	\$ 131,000.00	\$ 2,516.74	\$ 15,361.18	\$ 115,638.82
Operating	Budgeted Dollars			
Client Education Materials	\$20,000.00	\$4,500.00	\$ 4,506.00	\$15,494.00
Services Advertising	\$0.00	(\$4,500.00)	\$ -	\$0.00
Meetings/Seminars/Conference	\$7,000.00		\$ -	\$7,000.00
Travel/Lodging To Service Providers	\$10,000.00	\$151.63	\$ 844.83	\$9,155.17
Srvcs Database Consulting & Dev	\$15,000.00	\$807.50	\$ 1,466.25	\$13,533.75
Client Service Providers	\$1,809,500.00	\$152,027.75	\$ 768,217.83	\$1,041,282.17
Toll-free Referral System	\$2,500.00	\$63.11	\$ 306.72	\$2,193.28
Contract Closeout Cost	\$25,000.00		\$ -	\$25,000.00
			\$ -	
			\$ -	
			\$ -	
Total Operating	\$ 1,889,000.00	\$ 153,049.99	\$ 775,341.63	\$ 1,113,658.37
Equipment	Budgeted Dollars			
Pregnancy Test Kits	\$5,000.00	\$566.80	\$ 2,158.20	\$2,841.80
Total Services Expenses	\$ 2,025,000.00	\$ 156,133.53	\$ 792,861.01	\$ 1,232,138.99